

South Dakota School of Real Estate Classes

South Dakota School of Real Estate Application:

Principles & Practices: (116 hours) \$1000

In depth study of all aspects of the practice of real estate in South Dakota. The 116 classroom hours prepare the student to test for the South Dakota Real Estate Exam and to start a successful career in Real Estate.

Ethics: (4 hours) \$75

Broad study of NAR Code of Ethics, as well as the basic overview of general ethical consideration that apply to not only Real Estate agents but also to the general population.

Fair Housing: (4 hours) \$75

Updated information on all the contemporary topics as well as the historical concepts that have brought these issues to the forefront of our industry.

Environmental Issues: (4 hours) \$75

Evaluation & due diligence of real property concerns with potential hazards. (From asbestos to wetlands) Learn to identify steps to avoiding legal liability.

Trust Accounts: (8 hours) \$120

Practical application of operating a trust account for the licensee or office manager. A top to bottom study of trust accounting from the earnest money deposit to the South Dakota Real Estate Commission Audit.



License Law: (8 hours) \$120

Review and update South Dakota License Law. Incorporates changes to the law and applies the law to real situations.

Real Estate on the Street: (8 hours) \$120

From marketing to closing the transaction, an application of real estate practices that includes listing presentations, prospecting, how to explain all required paperwork to the client and prepare closing statements for an on-time, stress-free closing.

Responsible Broker: (15 hours) \$295

This course meets the South Dakota requirement to become a Responsible Broker. Topics include: Opening your own office, risk management, recruiting, trust accounting, office management, leadership and license law.

Responsible Broker Classes Held:

8:30am to 5:00pm

2012 Schedule

March 7th and 8th	Sioux Falls, SD
April 25th and 26th	Sioux Falls, SD
September 26th and 27th	Sioux Falls, SD
Oct 31st and November 1st	Sioux Falls, SD

Check out our online CE courses at:

www.southdakotaschoolofrealestate.com

Name: _____

Address: _____

Phone Number: _____

Email Address: _____

Form of Payment:

___ Cash ___ Check ___ Credit Card

Credit Card #: _____

Expiration Date: _____

Signature: _____

Principles & Practices Class: _____

Continuing Education Class: _____

Class Start Date: _____

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Suite 101
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